



## STAFF REPORT

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**DATE:** December 14, 2020  
**TO:** Sacramento Regional Transit Board of Directors  
**FROM:** Carmen Alba, Acting, VP, Operations  
**SUBJ:** AWARD CONTRACT TO PURCHASE ZERO EMISSION BUSES FROM GILLIG LLC

### RECOMMENDATION

Adopt the Attached Resolution.

### RESULT OF RECOMMENDED ACTION

Awarding a contract to purchase three zero emission buses (ZEBs) from Gillig, LLC.

### FISCAL IMPACT

\$889,659.00 per bus for a total of \$2,668,977.00, plus applicable sales taxes and fees. Federal 5337, 5339, CMAQ and State LPP funds have been identified and are available for the purchase of three zero emission buses.

### DISCUSSION

In February 2020, SacRT launched an airport shuttle service using compressed natural gas buses. These buses were used in service from Downtown Sacramento to the Sacramento International Airport seven days a week.

Due to the delayed launch of the Causeway Connection service, Staff proposed and received an agreement with Electrify America (EA) to temporarily test two of the Proterra Catalyst zero emission buses (ZEBs) funded by EA on the airport service. This test validated the ability to operate ZEBs for this service.

In 2019, a Zero Emission Bus Evaluation Team (Evaluation Team) was established in preparation for review of contracts executed by other government entities in response to Requests for Proposals (RFPs) that established purchasing schedules allowing participation by other governmental entities. The Evaluation Team reviewed contracts executed by the State of California and Commonwealth of Virginia. The Evaluation Team requested proposals based on these government contracts from Gillig, LLC, New Flyer Industries, and Proterra, Inc. All proposals were evaluated using criteria established prior to receipt of proposals. After receiving pricing proposals, the Evaluation Team scheduled vendor presentations and reviewed responses to references for all three firms. After a thorough evaluation, Staff determined Gillig was the most qualified proposer.

The ZEB Evaluation Team scored the firms on several factors, including price, warranty, training, build lead time, references and a short presentation. A Best and Final Offer (BAFO) was requested with updates to the delivery/build estimate. After consideration of all submitted information, Gillig was the top-ranked firm of all three proposers with a leading score of 92.8 out of 100 points possible.

Purchasing these three buses for this service will allow SacRT to continue to move toward the transition to a 100% ZEB fleet.

RESOLUTION NO. 20-12-0133

Adopted by the Board of Directors of the Sacramento Regional Transit District on this date:

December 14, 2020

**AWARD CONTRACT TO PURCHASE ZERO EMISSION BUSES FROM GILLIG LLC**

NOW, THEREFORE, BE IT HEREBY RESOLVED BY THE BOARD OF DIRECTORS OF THE SACRAMENTO REGIONAL TRANSIT DISTRICT AS FOLLOWS:

THAT, the Contract to Purchase Zero Emission Buses by and between the Sacramento Regional Transit District (therein "SacRT") and Gillig, LLC (therein "Contractor") whereby Contractor agrees to furnish and SacRT agrees to purchase three zero emission buses for an amount not to exceed \$2,668,977.00, plus applicable sales taxes and fees, is hereby approved.

THAT, the Board Chair and General Manager/CEO are hereby authorized and directed to execute said Contract.

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STEVE HANSEN, Chair

A T T E S T:

HENRY LI, Secretary

By: \_\_\_\_\_  
Cindy Brooks, Assistant Secretary